

## APPLY POSLAM STOP ALL WORRY OVER SICK SKIN

Discourage at once the progress of any skin disorder by spreading Poslam gently over it. If you are distressed by eczema or other itching trouble remember that Poslam supplies at once soothing, cooling influence to aggravated skin, that it stops the fiery itching, that it exerts concentrated healing powers working quickly and energetically to rid your skin of its evil condition. Moreover, Poslam will not, can not, injure and it takes only a little to prove its benefits.

Sold everywhere. For free sample write to: Emergency Laboratories, 244 West 47th St., New York City.

Poslam Soap is daily trial to tender skin. Contains Poslam.

## GRANDMA USED SAGE TEA TO DARKEN HAIR

She mixed Sulphur with it to Restore Color, Gloss, Youthfulness.

Common garden sage brewed into a heavy tea with sulphur added, will turn gray, streaked and faded hair into a beautiful dark and lustrous. Just a few applications will prove a revelation if your hair is fading, streaked or gray. Mixing the Sage tea and Sulphur recipe at home, though, is troublesome. An easier way is to get a bottle of the Sage and Sulphur Compound at any drug store, all ready for use. This is the old-time recipe improved by the addition of other ingredients.

While wispy, gray, faded hair is not sinful, we all desire to retain our youthful appearance and attractiveness. By darkening your hair with Wyeth's Sage and Sulphur Compound, no one can tell, because it does it so naturally, so gracefully. You just dampen a sponge or soft brush with it and draw this through your hair, taking out small strands at a time; by morning all gray hairs have disappeared, and, after another application or two, your hair becomes a beautiful dark, glossy, soft and lustrous.

## BLISS NATIVE HERB TABLETS

Don't be a health slacker, and allow yourself to yield to the dangers which are a sure result of neglect. As soon as you feel the first signs of rheumatism or suffer from Constipation, Sick Headache, or Biliousness, take Bliss Native Herb Tablets and you will find a marked improvement in health and vigor. Bliss Native Herb Tablets are recognized as the standard herb remedy for cleansing the system, stimulating the action of liver and kidneys, purifying the blood, and warding off disease. A dollar bottle contains 25 tablets, and lasts the average family six months. Money-back guarantee on every box. None genuine without the trade mark. Put up in two sizes, 50c and \$1.50.

Sold by leading druggists everywhere. Made by Kinno O. Bliss Co., Washington, D. C.

## "CAN'T CUT OFF MY LEG" SAYS RAILROAD ENGINEER

"I am a railroad engineer; about 20 years ago my leg was seriously injured in an accident out West. Upon my refusing to allow the doctor to amputate it I was told it would be impossible to heal the wound. I have tried all kinds of salves and had many doctors in the past 20 years but to no avail. Finally I resorted to use PETERSON'S OINTMENT on my leg. You cannot imagine my astonishment when I found it was doing what over 100 things had failed to do. My leg is now completely cured. —Gus Hauril, 179 Myrtle avenue, Brooklyn, N. Y.

"It makes me feel proud to be able to produce a cure for my leg."

People's Drug Stores will supply you under guarantee of money back if not satisfactory.

## Bad Cough and Couldn't Sleep

Two Bottles of Nu Vim Iron Tonic Made Her Well

Sympathy goes out to working women who are in poor health. The strain of keeping up appearances and energy proves too much for many. They need a tonic that will be more than a stimulant. It should set the stomach in proper order, so that they may get the full value from the food they eat. Helen J. Lauer, 1714 Jackson St., Philadelphia, Pa., got remarkable results from Nu Vim. She says: "I felt my working time was getting very short. I was so worn out and tired all the time and had such a bad cough with sleepless nights, and a bad stomach aggravated my troubles. Only two bottles of Nu Vim ended all of that. The cough left me, my stomach no longer troubles me, and I am again a well woman." People who suffer should have a hope from the story of such people as Miss Lauer. It isn't the folks who are sick in bed who are always the most uncomfortable. Often it is those who must drag themselves through the daily duties. If they only knew what Nu Vim, the great Iron Tonic, would do for them, they would make a new interest in life. Get a bottle of it today and find out for yourself. On sale at all People's Drug Stores.

## FLORAL DESIGNS

FLOWERS for all occasions. Call Franklin 1444, residence, Franklin 1444. QED. H. 1400K, 1101 Conn. ave. MY-1548

## FUNERAL DESIGNS

Of every description. Moderate prices. GUIDE. 1214 P ST. N. W.

## Births, Marriages, Deaths

Notices May Be Phoned Until 1 p. m. Main 5260, Branch 9.

## GEN. W. T. ROSSELL DIES AT HIS HOME

Flags on the District Building, fire engine houses, and police stations are flying at half-staff today as a last tribute to Brig. Gen. William T. Rossell, former District of Columbia engineer commissioner, who died Sunday at his home in New Brighton, N. Y.

General Rossell was born at Mount Vernon, Ala., on October 11, 1849, and attended the public and high schools there. He was appointed to the United States Military Academy at West Point from the State of New York, and received a commission as second lieutenant of army engineers, Jersey, from which he graduated in 1872, and a second lieutenant of army engineers.

His promotion was rapid, and he was appointed District Engineer Commissioner on November 1, 1889, serving four years in that position. On August 12, 1912, he was made a brigadier general and chief of army engineers, but was retired from the service two months later.

He then became advisory engineer of the New York State Highway Commission, and remained in that capacity until he was called back in service in April, 1917, at the outbreak of the war with Germany.

At the time of his death he was seventy years old.

Extending to the family of General Rossell their deepest sympathy, the District Commissioners today passed a resolution expressing regret over the death of the general.

In part the resolution said:

"As a mark of respect for his character, abilities and eminent services, as displayed in all of his relations in life, the Commissioners direct that this testimonial be placed in the official minutes of this board, and that the flags on all District buildings be placed at half mast until after the funeral."

MRS. ADA CALVERT.

Funeral services for Mrs. Ada Calvert, who committed suicide several days ago at Seventh and G street northeast, will be held from the home of her husband, William B. Calvert, at Mt. Rainier, Md., tomorrow afternoon at 2 o'clock.

DANIEL W. LOTHROP.

Funeral services for Daniel W. Lothrop, a Government employe for fifty-four years, who died at his home Friday, were conducted from the residence, 1731 North Capitol street, yesterday afternoon. Burial was in Glenwood Cemetery.

## BIRTHS

SONS.  
Rahay B. and Ida E. M. Passano.  
Charles A. and Mary O. Lewis.  
William E. and Virginia E. Lewis.  
Harry C. and Pauline Ward.  
Travers D. and Alice Lewis.  
Edward H. and Pearl R. Hunter.

DAUGHTERS.  
Raphani R. and Edythe M. Rowe.  
Walter B. and Myrtle L. Cheney.  
Clyde and Bessie B. Smith.  
John and Emmeline Hall.

GIRL TWINS.  
John and Mary Sewell.

## MARRIAGES

Willard James Smith, 29, and Annie Estelle Bosa, 25, both of this city. The Rev. A. T. Perkins.

Frank A. Gargano, 24, and Glida De Santo, 22, of Philadelphia, Pa. The Rev. H. C. Down.

Thomas M. Jenkins, 40, of Fredericksburg, Va., and Nannie Robinson, 37, of Brooke, Va. The Rev. William T. Snyder.

Charles Frederick Taylor, 27, of Warrenton, Va., and Belle Scott Prairie, 22, of Waynesboro, Va. The Rev. J. H. Nelson.

Samuel Liebenstein, 22, and Lillian Colodny, 22, both of this city. The Rev. M. A. Horowitz.

John C. Riperton, 22, and Pauline M. Hunt, 20, both of this city. The Rev. E. M. Mott.

James H. Conwell, 41, and Mary G. Landwer, 40, both of this city. The Rev. J. E. Roth.

Albert A. Carpenter, 28, of Camp Lewis, Wash., and Ruth E. Whitney, 24, of Dedham, Mass. The Rev. H. E. Robinson.

Neutrino Francis Portesi, 22, and Louise Elisabeth Haeferinger, 22, both of this city. The Rev. W. Wood.

Perry Arthur Naira, 24, and Isabel Tipping, 22, of New York city. The Rev. S. E. Rose.

Clarence R. Moore, 21, and Louise Green, 22, of New York city. The Rev. J. E. Briger.

John W. Thompson, 23, and Addie C. Henley, 23, both of this city. The Rev. J. J. Prettyman.

Russell E. Anderson, 21, and Marabha Dorothea Getchel, 21, of Waupun, Wis. The Rev. J. S. Montgomery.

Reuben Bloom Greeny, 24, of Nashville, Tenn., and Lucy Virginia Marsh, 24. The Rev. H. P. Downs.

George M. McNeely, 21, and Margaret M. Lerch, 18, both of this city. The Rev. R. Schmidt.

Simon P. McParlen, 27, and Bertha Corbin, 17, both of this city. The Rev. T. E. Davis.

Wilfred H. Hayes, 29, of Quincy, Mass., and Edna M. Thompson, 25, of this city. The Rev. C. B. Sparks.

Frank John Lory, 21, and Augusta Caroline Wals, 25, both of this city. The Rev. T. J. Kervick.

Folk J. Kinnison, 24, and Isabel Cooper, 24, of Philadelphia, Pa. The Rev. J. P. Mackin.

DEATHS  
William F. Crown, 74 yrs., 501 R. 1, ave. no. Nellie McGarvey, 84 yrs., 2214 1 st. ne.  
Daniel W. Lothrop, 74 yrs., 1731 N. Cap. st. Deborah Apple, 74 yrs., 1731 N. Cap. st.  
Minnie K. Hesch, 29 yrs., 24 R. 4 st. ne.  
Dorothy C. Murphy, 4 yrs., 824 P. st. ne.  
Bridget M. Kennedy, 64 yrs., 23 G. st. ne.  
Sarah J. Toomb, 69 yrs., 1019 22d st. ne.  
Hartman Guiding, 64 yrs., Garfield Hse.  
Neil Nichols, 4 yrs., 711 N. E. ave. ne.  
William E. Francis, 46 yrs., 1106 H. st. ne.  
Elizabeth Reed, 62 yrs., Freedman's Hse.  
Mildred Hill, 76 yrs., Garfield Hse.  
Leo Thornton, 12 yrs., 1574 C. st. ne.

UNDERTAKERS  
J. WILLIAM LEE,  
UNDERTAKER AND LIVERY,  
1212 Pa. Ave. N. W.  
Telephone M. 1225. WASHINGTON, D. C.

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JOSEPH J. CAYLOR,  
Lincoln 582. 122 Fifth st. N. E.  
Sun. to. thu. 12

# WEDNESDAY STORE NEWS OF LANSBURGH & BRO.

## Editorial

We have read perhaps a dozen different articles concerning "executive ability." Articles in which great long-winded arguments are given as to the things that make for E. A.

The whole lot may be boiled down to one brief sentence—"the ability to get the job done on time." If you can't accomplish it yourself, then get someone to help you. But GET IT DONE.

Naturally to accomplish things you must have a good disposition, a love for humanity and a desire to "do something."

All qualities which any one of us can develop with a little conscious effort.

Executive ability isn't unobtainable. Neither is it born with one. Of course, all of us cannot be presidents of steel mills or huge manufacturing plants, but we can be executives in our line.

Women's and Misses' Angora Scarfs, in a variety of colors. Special at \$3.98.

Women's Knit Underskirts, in striped effects finished with hemstitching. At 75c.

Women's Knit Underskirts, in solid colors—white, natural, black or oxford. At \$1.50.

Women's Knit Underskirts, in a large variety of solid and striped effects. At \$1.95, \$2.95, and \$3.95.

Women's Knit Bloomers, in knee or ankle length, in black, dust, white or oxford. At \$1.95, \$2.50, and \$2.95.

Women's Cardigan Jackets, at \$1.95 to \$3.95.

Women's Shoulder Shawls, in white, at \$1.50 to \$2.95.

Women's Orenberg Vests, in white, at \$1.50 and \$1.95.

Third Floor—Lansburgh & Bro.

## Things to Keep Women Warm

During the cold weather which is almost here:

Women's Knit Underskirts, in striped effects finished with hemstitching. At 75c.

Women's Knit Underskirts, in solid colors—white, natural, black or oxford. At \$1.50.

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Women's Cardigan Jackets, at \$1.95 to \$3.95.

Women's Shoulder Shawls, in white, at \$1.50 to \$2.95.

Women's Orenberg Vests, in white, at \$1.50 and \$1.95.

Third Floor—Lansburgh & Bro.

## Tailored Georgette Blouses

These blouses are made of a beautiful quality georgette with tucked fronts. The collars, cuffs and fronts are trimmed with narrow ruffles and pleatings. Convertible collars complete the tailored effect.

In white, flesh, navy, brown or black.

At \$9.98, \$11.98 and \$13.98.

## Dressy Georgette Blouses

Made with or without collars and round or square necks. Trimmed with Val. and filet laces. Others are daintily embroidered and beaded.

In white, flesh, bisque, taupe, navy or brown.

At \$13.98.

Second Floor—Lansburgh & Bro.

A Big Sale of  
Women's Famous  
"Wayne Knit"  
Hosiery Tomorrow  
Also Children's  
"Wayne Knit" Pony  
Hose.

First Floor—  
Lansburgh & Bro.

## Wear the Cantilever Shoe

If You Have Trouble With Your Feet

This footwear is comfortable as well as good-looking. We have a specially equipped Foot Comfort Section, where an expert will advise you as to what style is best for you. Foot appliances are also fitted, when necessary.

The famous Cantilever footwear with flexible arches and toe room built-in is carried in our great shoe stock at prices that are the lowest, quality considered.

Consultation absolutely free.

Cantilever boots, \$12.00.

Second Floor—  
Lansburgh & Bro.

## Uniforms and House Dresses

Black uniforms made of good quality satine with convertible collars. Some of black pongee. Sizes 36 to 46. At \$4.95.

Black uniforms made of good quality poplin with convertible collars. Sizes 36 to 46. At \$6.50.

White uniforms made of white linen with pleated waist and convertible collars. Sizes 36 to 46. At \$3.50.

Housedresses made of good quality chambray in blue only. Sizes 36 to 46. At \$2.95.

Housedresses of percale or gingham in Billie Burke or waist models, Mendel's make. At \$2.95 and \$3.95.

Third Floor—Lansburgh & Bro.

## Ferndale Wilton Rugs \$59.79

Today's Value, \$85.00

Size 8.3x10.6; just a few of these fine wool Wiltons, in all-over or medallion effects. Smaller sizes to match. 27x54, at \$8.98; 36x63, at \$12.98.

\$6.50 Reversible \$3.95  
Smyrna Rugs.

Size 36x52, that can be used on either side. In green, red, brown or blue-mottled effects. Fourth Floor—Lansburgh & Bro.

## Comforts

At \$3.88

\$5.00 Bordered Silk-oline and Plain Flow-ered Cambric Comforts in a variety of designs.

At \$8.88

\$10 Bordered Satine Lamb's Wool Comforts in colors. Also Silk Mousseline Wool Comforts.

Fifth Floor—  
Lansburgh & Bro.

Store Hours: Open 9:15 A. M.; Close 6 P. M.

THE STORE OF GREATER SERVICE

LANSBURGH & BRO.

420-430 7th St. S., Through to 6th St.



## Beautiful Trimmed Hats

Of Style and Character—Regular \$16.50, \$18.00 to \$21.00 Values

\$12.75

Tomorrow morning we place on sale 118 new fashioned hats fresh from their tissue paper wrappings. Hats that represent the ultra-smart in both pattern and material.

An opportunity for thrifty women to secure a very high-grade hat at the price asked for the medium one.

Lyons and Panne Velvet Hats in Large Sailors, Small Shapes, Chin-chin Hats, that roll away from the face, and Close-fitting Turbans.

All are smartly trimmed with ostrich, burnt goose, furs, ribbons, flowers and novelties.

Colors are brown, navy, black, taupe, purple, beaver, etc.

New Arrivals in

## Matteawan Velour Hats, \$7.45

All the new blocks and all the most wanted colors, including black, brown and navy.

## Children's Matteawan Velours \$5.75

Best styles for misses and children. Black and every wanted color. Regular \$7.45 values.

Second Floor—Lansburgh & Bro.

## Mme. Pfeil Corsets

—have been pronounced among the best front lace corsets made. All women who have ever worn them are enthusiastic over the comfort and style they give.

The Mme. Pfeil are the famous corsets with a soft tongue under the steels to prevent pinching of the flesh and tearing of the undergarments.

All sizes and styles. Priced, \$3.50 to \$10.

Third Floor—  
Lansburgh & Bro.

